

SmithMartin Partnership LLP

SmithMartin LLP is a small, agile practice of independent professionals who work across the public and charitable sector.

We create and deliver projects in the following sectors...

- Social Enterprise
- Ethical distribution
- Charity trading

- Children's Services
- Early years and Childcare
- Children's Centres
- Education and Schools

- Reading and Literacy
- Children's book sales
- Community Libraries

- Governance
- Social business planning
- Strategic board support
- Mentoring
- Organisational Change

As well as our consultancy and mentoring services we also have a number of ethical trading styles.

You can see these in the next column.

Here we utilise our partnership resources to refine our systems and delivery mechanisms for clients, through our business practice.

When we recommend a system or service we have nearly always deployed it for ourselves, before offering a client our support.

Whether recommending a partner, deploying a CRM suite, creating a project website or working on budget formulation – we have tested the solution ahead of the game.

SmithMartin

Our core partnership space
Policies, people and practice
www.smithmartinpartnership.com



Thirdsectorweb

Our community web business
Web design, hosting and content
www.thirdsectorweb.co.uk



DolphinBooks

Our retail children's book business
Great titles and book news - online
www.dolphinbooksellers.co.uk



CityStories

Our literacy project
Authors and artists in communities
www.citystorieshere.com



dolphinBOOKSHELF

An innovative literacy and book sales project, promoting Centre sustainability too!
Great English willow baskets
www.dolphinbookshelf.co



SmithMartin Partnership LLP

Our principal partners



Tim
Smith

Tim has a background in commercial general management in the private sector, with many years experience of both organisational and trading development in the charitable and voluntary sectors. Co-ordinating a range of partnership resources - whether working with specialist associates, formulating complex bids or delivering web services to support and market projects.

Currently a member of a regional MacroCoach team - Tim supports individuals and boards of management through the establishment, growth and change of community business and social enterprise.

Using a GROW methodology, developed at Anglia Ruskin University, to help both organisation and individual reflect and change.

Specialising in governance issues, community business and social enterprise development and funding, Tim also has wide experience of providing technical support to projects bidding for EU funds - ESF, ERDF etc., as well as providing a lead to the partnership on web technology and application

Tim deploys web technology to bring clients forward as a reachable service on the web - through our web design, web hosting and email service arm - Thirdsectorweb.

Surpluses need to be made in order to protect the sustainability of the organisation. The pursuit of these goals does not mean that the high values of trust, care - for both team members and customers - and the principles of best practice need to be forgotten.

- Social enterprise and community development
- Ethical distribution and service delivery
- Governance and change facilitation in organisations
- Funding and effective partnership formation
- Business plans and operational delivery.

You can find Tim on *LinkedIn* here:

<http://uk.linkedin.com/in/timsmithsocialenterpriseworks>



Sue
Martin

Sue's career profile has been formed from an extensive background in education and management, leading into development of childcare and children's services in diverse and disadvantaged communities.

A passion for encouraging creativity has enabled projects to develop a vitality and enthusiasm to sustain interest and effect long term future success. Visionary ideas, coupled with a pragmatic understanding have helped to turn concepts into successful realities and created opportunities in which children can shine.

With an understanding of working within a Local Authority structure, services such as Extended Schools and Children's Centres can be delivered within time scales.

Consultation with children and young people of all ages is best placed to enable effective and sustainable practice. It empowers stakeholders, gives a voice to even the youngest of children and brings a dynamism to the project.

We are committed to this being a 'First Step' in projects we undertake.

We can help you find your way through the web of procedures and funding streams to successfully create the ideas that you and the children need.

- Project lead and change programmes
- Buildings for children, new nurseries to Children Centres
- Recruitment campaigns for staffing
- Sustainable services for the present and the future
- Partnerships with voluntary, statutory and private sector

Within our partnership we have skills in children's services, education, childcare, business structures and third sector trading. This combination is now at the forefront of enabling projects to be both successful, inventive and sustainable.

The languages of business and education are connected. If you would like to find out how, as a partnership we can help you, please get in touch.

You can find Sue on *LinkedIn* here:

<http://uk.linkedin.com/pub/suemartin/17/433/8a1>